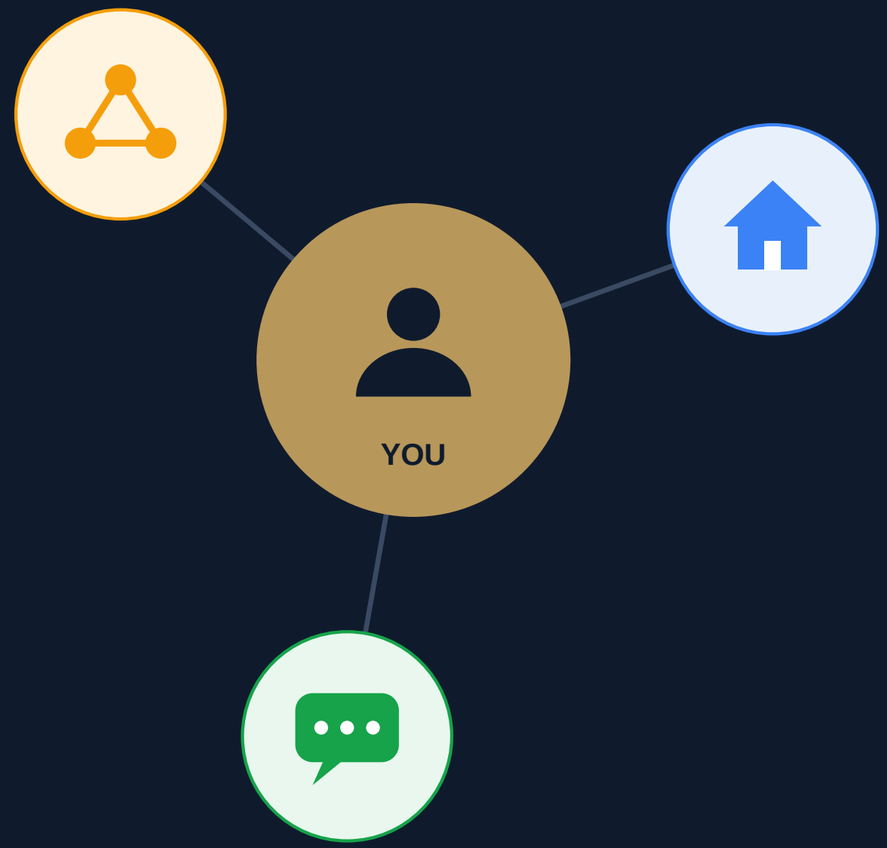
DAHABI HOMES | GUIDE FOR DUBAI AGENTS

More Indian buyers. More ways to close.

How Dahabi Homes, the Partner Program and Dahabi Connect work together to bring you buyers, reach and agents to close with.



Buyer enquiries

Listings and campaigns aimed at Indian buyers

Partner Program

People with networks share your properties

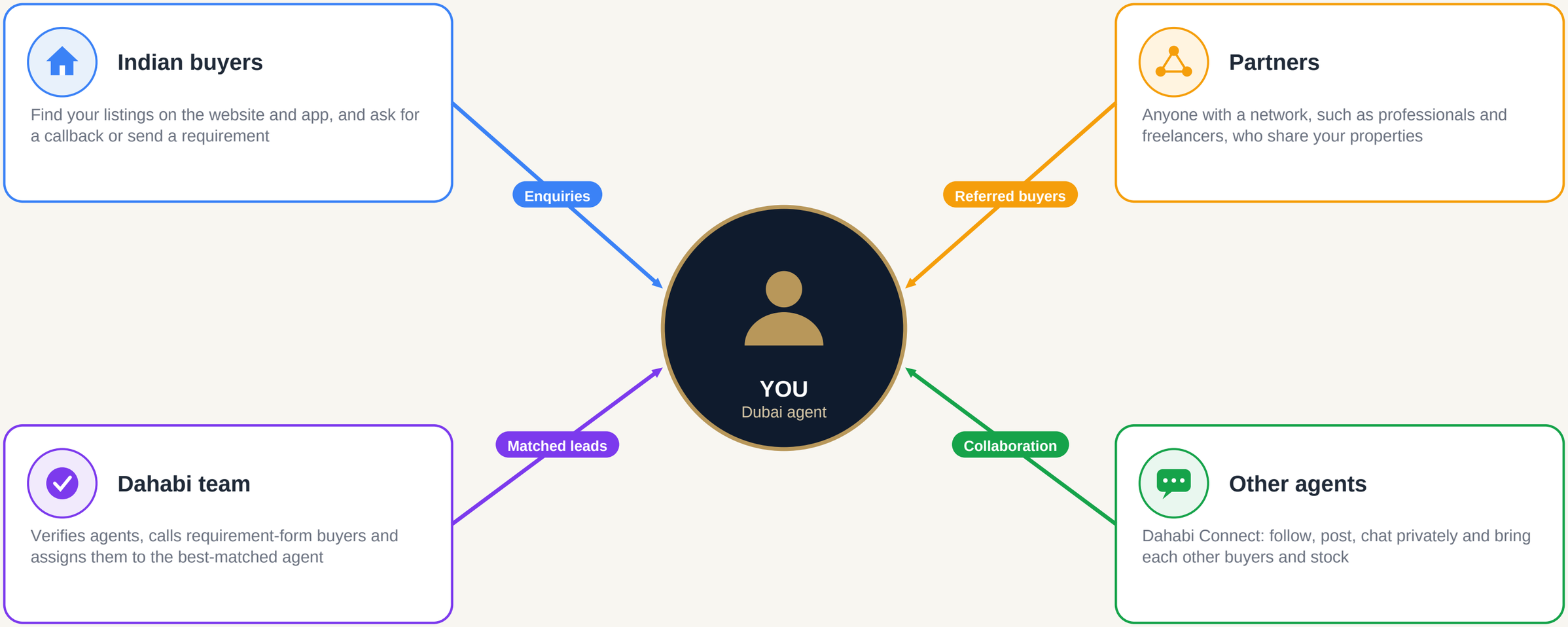
Dahabi Connect

A professional network for Dubai agents

connect@dahabihomes.com | +91 8700669573 | dahabihomes.com

Everything around you, in one place

Dahabi connects the people who send you business, and the people you can work with



1 Leads
Buyers reach you directly

2 Partner Program
Others sell your property for you

3 Dahabi Connect
Agents help each other close

Where your leads come from

Four routes, one inbox. Every enquiry becomes a lead you can see, track and follow up

FOUR WAYS A LEAD REACHES YOU

Enquiries on your listings

A buyer asks for a callback or contacts you from your property page. It goes straight to you.

Requirement forms

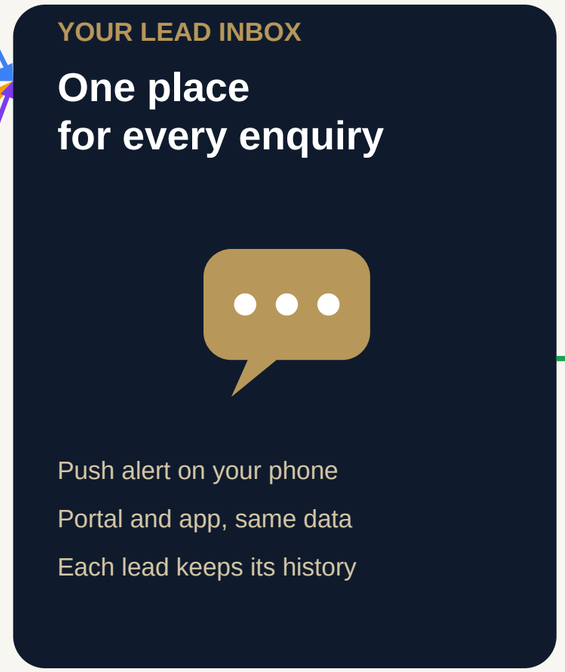
A buyer shares budget, area and property type. Our team calls to qualify the need, then assigns the best-matched agent.

Partner links

A partner shares your property with their network. The enquiry arrives tagged with the partner.

Assigned by our team

Leads from campaigns and calls that our team creates and assigns to you.



WHAT YOU GET WITH EACH LEAD

- Buyer name and phone
- The property they asked about
- Where it came from
- Partner credit, if any
- Budget and area, for requirement forms
- Status you update as you go
- Notes and the next follow-up date

General enquiries are matched on specialisation, RERA details and how quickly you respond, so fast replies bring more leads.

How you get more leads

Six things that put you in front of more buyers. All of them are in your hands

1 List more properties

Every approved listing is another way for a buyer to find you. You get 5 active listings free, and more come in packs of 5.

2 Complete your profile

Your RERA details, languages and specialisations help buyers and our team match you to the right enquiry.

3 Reply quickly

Leads are matched to agents who respond. A fast call or message is the cheapest way to win a buyer.

4 Open properties to partners

Switch it on per property. Partners share it with people you would never reach yourself.

5 Post reels

Short property videos that buyers can watch in the app, and other agents can see.

6 Be active on Dahabi Connect

Post, comment and follow. Agents who know you send you buyers and stock.

Your own marketing keeps working.

Dahabi adds channels on top: buyer enquiries, partner networks, matched leads and other agents.

From enquiry to closed deal

What happens after a buyer gets in touch, and what you do at each step

1

Enquiry arrives

You get a push alert and the lead appears in your inbox.

2

You respond

Call the buyer, or reply in the in-app chat for that property.

3

Update the status

Mark progress as you go. Every change and note is saved in the lead history.

4

Record the deal

Add the sale price and your commission when the deal closes.

5

Admin approves

The team checks the deal, and the lead is marked closed.

6

Settle and keep the rest

Pay any shares due, upload proof, and the admin verifies it.

GOOD TO KNOW

Lead fee

Our first 50 agents get 10 free leads. After that, a fixed fee applies to each lead delivered to you, and you receive one invoice a month. Invalid or spam leads can be waived by our team.

Your commission

On deals from your own leads you keep your full commission, unless you have agreed to share part of it (page 7).

You stay in control

Dahabi does not sit between you and the client. You run the viewings, the negotiation and the sale.

The Partner Program: other people sell for you

Partners are not agents. They introduce buyers, and you do what you do best: close

1 You open a property

Switch on "Open to partners" for any approved listing in your agent portal.

2 Partners share it

Approved partners, such as professionals and freelancers, share your property with their own network.

3 A buyer enquires

The buyer comes through the partner's personal link, so the introduction is recorded.

4 The lead is yours

It lands in your inbox tagged with the partner. You follow up as usual and close.

WHY IT HELPS YOU

- Reach beyond your own network, with no ad spend
- Buyers arrive through someone they know and trust
- You choose which properties to open, one by one
- The partner is rewarded only when a deal closes
- More people talking about your stock means more enquiries

BE CLEAR ON THE TERMS

The lead fee still applies to partner leads, like any other lead.

If the deal closes, you share part of your own commission with Dahabi and the partner. The next page explains how it works.

Only properties you have opened to partners can be shared by them, so you stay in charge of what goes out.

Partners introduce buyers. They do not negotiate, advise or sign anything for you.

How commission sharing works

You only share your own commission, never the sale price, and only on deals that close

Your own leads

You keep all of your commission. No share is taken.

Agreed with Dahabi

If you and Dahabi have agreed to share on your deals, a share of each closed deal goes to Dahabi.

Partner properties

On a property you opened to partners, you share with Dahabi and with the partner. With no partner involved, only Dahabi's share applies.

HOW IT WORKS ON A CLOSED DEAL

1

You sell the property

You close the deal with your buyer, the way you always do.

2

You earn your commission

Your commission is yours, agreed between you and your client.

3

You share a part, where it applies

On partner properties or by agreement, you share part of your own commission with Dahabi, and with the partner if one brought the buyer.

4

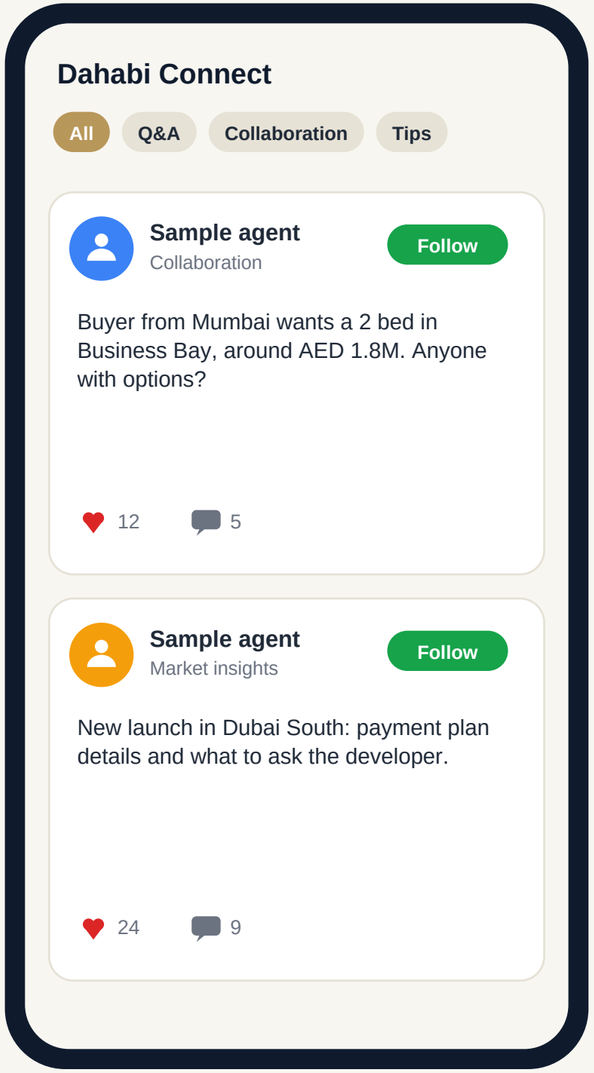
You keep the rest

The shares come out of your commission, never the sale price.

Rates are set per agent and per partner. You see the exact amounts in your portal when you record a deal. Contact us for your terms.

Dahabi Connect: a network built for Dubai agents

Think of it as Instagram for agents. Every account is a Dubai agent, and the topic is property



Illustrative screen with sample posts

A feed of property talk

Post updates and questions in six categories: General, Q&A, Jobs, Collaboration, Market insights, and Tips.

Follow other agents

Follow agents you trust or want to learn from, and build your own audience.

Like and comment

Respond to posts in the open and get noticed for what you know.

Post anonymously

Ask a sensitive question without your name on it. It shows as Anonymous Agent to others.

Reels

Share short property videos that buyers and other agents can watch.

Private chat

Message any agent one to one, and keep deal talk out of the public feed.

Agents who are not yet verified see a short preview of each post. Get verified to read everything.

How Dahabi Connect helps you close faster

Most lost deals are mismatches: the buyer wants stock you do not have. Connect fixes that

A COMMON SITUATION

1

Your buyer wants something you do not have

A buyer asks for a unit, area or budget outside your stock.

2

You post it to Collaboration

One short post reaches the agents who follow you and the wider feed.

3

Another agent replies

They have a match and message you privately.

4

You agree terms in private chat

You settle how the deal and commission are shared, between yourselves.

5

The deal closes faster

The buyer is served, and both of you earn from a deal that was stuck.

MORE WAYS IT WORKS FOR YOU

Ask and learn

Use Q&A to check a developer, a community or a process with agents who have done it.

Be seen

Post market insights and reels. Followers who trust you think of you first.

Find work and people

Use Jobs to hire or to find a team, and Collaboration to partner on listings.

Stay current

Tips and market posts keep you ahead on launches, rules and buyer trends.

Commission splits between agents are agreed directly between them. Dahabi does not manage them.

Pricing, in plain terms

Start free if you are one of our first 50 agents. After that, contact us for your rate

Per lead

- Our first 50 agents get 10 free leads
- After that, contact us for your rate, invoiced monthly
- Invalid or spam leads can be waived
- Your price and any offers are visible in your portal

Listings

- 5 active listings free
- Each listing is live for 60 days
- Need more slots? Contact us
- Reactivate an expired listing at any time

Commission sharing

- Your own leads: you keep all of it
- Partner properties: you share a part with Dahabi and the partner
- Or a share you agree with Dahabi
- Always a share of your commission, never the sale price

Payments are tracked in your portal

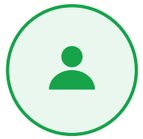
You pay Dahabi, upload your proof of payment in the portal, and our team verifies it. Only then is it marked paid, or your listing slots added. If a proof is not accepted, you can upload another.

Dahabi Homes is early and we are building with agents. Terms and features can change as we grow, and your current terms are always shown in your portal.

Getting started

From application to your first lead in five steps

1



Apply

Register as an agent in the Dahabi Connect app or on the website.

2

Get verified

Our team checks your RERA permit and broker card.

3

List properties

Add photos, price and details. Admin approves, then it goes live.

4

Open to partners

Optional, per property, from your agent portal.

5

Receive leads

Get alerts, follow up, record the deal and settle.

WHAT YOU NEED

- A valid RERA permit and Dubai broker card
- Proof of your professional standing
- A clean record with RERA
- Good English; Hindi or other Indian languages help

TALK TO US

Mohd Shahid, Founder

connect@dahabihomes.com

+91 8700669573

dahabihomes.com/for-agents

Agent portal: admin.dahabihomes.com

Ask for your exact terms before you start.